NATIONAL ELECTRIFICATION ADMINISTRATION (NEA) Revalidated Performance Scorecard 2016

	Component									Supporting	Remarks		
		Objective/Measure	Formula	Weight	2016	2016 Actual Rating		Score	Rating	Documents			
	SO 1	Ensured that the ECs Pr	ovide Accessible, Qual	ity and Reliak	ole Service to t	he Consumer	SHOWERE						
STAKEHOLDER	SM 1	Number of Completed and Energized Sitio Projects	Actual over target	30.00%	3,150	3.335	30.00%	2.708	25.79%	NEA Sitio Electrification Program (SEP) List as of 31 Dec. 2016 Updated SEP Status Certificates of Final Inspection and Acceptance (CFIA)	During the May 2017 va observed that 691 of the accomplishments we completed from 2013 to reported as accomplish 2016. Following is the bridge from 2015 in a completed sitios: No. of Completed and Energized Sitios	reported 3,335 are already 2015, but were ament only in eakdown of the Year Reported (as validated) 2016 2016 2016 2016 A requested for onal 73 sitios ut were only er, as validated Inspection and orted additional	

NEA | 2 of 10
Revalidated Performance Scorecard 2016 (Annex A)

	Component			Target Submission			CGO-B Va	lidation	Supporting	Remarks	
	Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Remains	
. 104		1	<u> </u>		and the second s	and the second s		Call department to the second		Purok 7, Nangalian, Baggao	6 Jul 17
										Zone 1, Dalla, Baggao	11 May 17
										Zone 5, Agaman, Baggao	4 Aug 17
										Zone 6, Agaman, Baggao	4 Aug 17
										Zone 7, Agaman, Baggao	4 Aug 17
										Zone 7A, Mabini, Baggao	27 Jul 17
										Nagragadian, Hacienda Intal, Baggao	30 Apr 17
										Consequently, total final vaccomplishment is 2,708.	alidated
SO 2	Generated Peak Perform	mance among ECs to Er	sure Compe	titiveness							
SM 2	Percentage of ECs Adopting Balanced Scorecard System	Actual over target	7.00%	51.67% (62 ECs)	48.33% (58 ECs)	6.55%	48.33% (58 ECs)	6.55%	Board Resolutions from the 12 ECs confirming adoption of the balanced scorecard system	Balanced Scorecards in validation. The following are the E-Balanced Scorecard sy PALECO PELCO I NEECO 2-A1 FIBECO BILECO ZAMECO II NEECO 2-A2 COTELCO SOLECO PELCO II LEYECO III LUBELCO ESAMELCO TIELCO PANELCO III MARELCO PRESCO PENELCO ZAMCO III AMECO I TARELCO I MOELCI I LEYECO IV ZAMSURECO AURELCO SOCOTECO I ISECO ROMELCO TARELCO II BATELEC II MORESCO II INEC	Cs adopting the stem, viz: BISELCO MOELCI ANECO SURNECO ZAMSURECO FLECO LANECO SIARELCO DASURECO OMECO AKELCO AKELCO ASELCO QUEZELCO BATELEC ORMECO
										BUSECO DORECO CAMELCO SORECO II	MORESCO I
		<u></u>								SOCOTECO II LUELCO	

NEA | 3 of 10
Revalidated Performance Scorecard 2016 (Annex A)

	Compor	nent		Target.	Submis	sion	CGO-B Val	idation	Supporting	Remarks
	Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Kenano
										 In its 8 Feb 2018 letter, NEA requested GCG to consider inclusion of DANECO and SORECO I in the list of ECs that adopted the scorecard system in 2016 on the basis that these ECs attended the Balanced Scorecard Workshop and that balanced scorecards were crafted, pending approval by their respective Board. Confirmation of the adoption of the balanced scorecard system and the approval of the strategy maps and balanced scorecards must be expressed through a Board Resolution. Absent any Board Resolution from the Boards of DANECO and SORECO, the same cannot be considered as accomplishment in 2016.
STAKEHOLDER	SM 3 Programs and Projects to Improve EC Operations	Actual over target a. EC Board approved Operational Improvement Plan (OIP) b. Quarterly monitoring of OIP	1.50%	3 ECs 13 reports	3 ECs 13 reports	1.50% 1.50%	9 ECs 60 reports	1.50% 1.50%	Board Resolutions and Operation Improvement Plans (OIPs) OIP Quarterly Monitoring Reports	By end of 2015, there are 20 ECs classified as either Red (ailing) or Yellow (those which do not comply with any of the six financial and operational parameters and standards set by NEA). Programs and projects for improvement of these ECs were set by NEA through an Operation and Improvement Plan (OIP). Among the 20 ECs, 11 have existing OIPs, while 9 ECs commenced OIPs in 2016, viz: 1. PELCO III 2. QUEZELCO I 3. ALECO/ APEC 8. SORECO II 4. CASURECO II 9. TISELCO 5. FICELCO

NEA | 4 of 10
Revalidated Performance Scorecard 2016 (Annex A)

Component		Target	Submission		CGO-B Validation		Supporting	Remarks	
Objective/Measure	Formula	ormula Weight		Actual	Rating	Score	Rating	Documents	Remarks
SM 4 Percentage of Milestones Completed by NEA Leading to the Restructuring of Identified Ailing ECs through Private Sector Participation (PSP)	a. Discussion with stakeholders, such as LGUs, business groups, civic organizations, and religious sector among others (50%) b. Secure concurrence to undertake PSP (50%)	2.00%	100%	In Process	0.00%	In Process	0.00%	 ZAMCELCO Board Resolutions: No. 136, s. 2014 No. 86, s. 2015 Certificates of Appearance of NEA personnel for the 15 and 29 July 2016 Public Information and Discussion from ZAMCELCO Post-Activity Reports CASURECO III Board Resolutions: No. 16, s. 2015 approved on 28 Mar 2015 No. 33, s. 2015 approved on 23 May 2015 Nos. 43, 44 and 45 s. 2015 approved on 20 Jun 2015 	 In its 12 July 2017 letter, NEA re 0% accomplishment for this me as said activities are still in proces. On its 8 February 2018 letter appeals GCG to consider crition 1.00% score, on the basis the previously presented "Certifica Appearance issued by ZAMCEL. 15 and 26 July 2016 indicates the participated in discussions stakeholders about PSP (Information and Discussion Investment Management Conflict (IMC) of ZAMCELCO)". Nevertheless, it was gathered subsequent submissions of activity reports that the conduct discussions has no definite output finalized Terms of Reference, Thus, it may be inferred that conduct of discussions stakeholders is still an on process. The request reconsideration is therefore deni



NEA | 5 of 10 Revalidated Performance Scorecard 2016 (Annex A)

Selection.		Component			Target	Submis	sion	CGO-B Va	alidation	Supporting	Remarks
	(Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Remarks
	SM 5	Number of Ailing ECs Restructured through PSP Sustainability of Pass or fail		4.00%	1	In Process	0.00%		0.00%	Certificate of Appearance of NEA Legal Services Office's (NEA LSO) personnel during the 6 February 2016 SBAC Meeting held in CASURECO III, issued by the Deputy Administrator for NEA LSO.	It was validated by GCG in 2015 that the restructuring of CASURECO III did not push through due to pending finalization of terms of reference. In 2016, it was reported that bidding for CASURECO III's PSP is still on going.
SIAKEHOLDER	SM 6	Sustainability of Restructuring through PSP	Pass or fail Semestral monitoring of compliance to agreements: 1. ALECO Payment of concession fee consisting of: a. Quarterly payment of P2.1M to	1.50%	100%	100%	1.50%	50%	1.50%	Report on ALECO's Remittance of Concession Fee as of 19 July 2016 Payment Request Memorandum of ALECO's 4 th Q Concession Fee	 Similar to 2015 accomplishment, quarterly payments of ₽2.1 Million were made by ALECO in accordance with the concession agreement. However, monthly payment of 50% of net cash flow for existing liabilities was yet impracticable due to negative cash flow in 2016. On the other hand, PELCO II's performance in 2016 are as follows:
12000			residual ALECO b. Monthly payment							Report on PELCO It's quarterly	performance in 20 to are as follows.
			of 50% of net cash flows for existing liabilities	1.50%	100%	100%	1.50%	100%	1.50%	performance accomplishments	System Loss 11.45 11.73 11.44 11.15
			PELCO II a. System loss should be lower than 13.10% b. Collection efficiency should be higher than							for the year 2016 dated 16 January 2017	Collection Efficiency 95.82 95.79 95.52 95.43

NEA | 6 of 10 Revalidated Performance Scorecard 2016 (Annex A)

		Compor	ient		Target	Submi	ssion	CGO-B Va	alidation	Supporting	Remarks	
	C	Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Kellarka	
STAKEHOLDER		Number of EC Officials and Employees Graduated from Certification/ Competency Programs	3.00%	2,050	3,578	3.00%	3,559	3.00%	Training Folders which contain the following: Attendance Sheets, Photocopies of Certificate of Completion, Training Design, Training Evaluation Survey, etc.	NEA exceeded this targe or 73.61%. Following is tabulated number of EC employees who graduate competency programs w certificates: Period No. of Particular Q 2nd Q 3rd Q 4th Q TOTAL *difference accounts for the without training certificates	the officials and ed from ith training sipants 521 1,299 779 960 3,559 ose	
			Sub-total	52.00%			45.55%		41.34%			
	SO 3	Sustained the Organiza	tion's Viability and Ensu	red Accoun	tability and Tra	ansparency		W. W. W.				
	SM 8	Amount of Regular Loans Facilitated (Php Billion)	Below Php 1B is 0%. For the amount ≥ Php 1B, 10% is proportionally distributed, i.e.	10.00%	1.700	1.831	10.00%	2.543	10.00%	Summary of Peso Releases for the Year 2016 as of 31 December 2016	NEA slightly exceeded in 0.65% through provision assistances to its ECs in the second control of the seco	of financial ne amount of:
FINANCE	Š									Schedule of loan released as of	TYPE OF LOAN	(in Million Pesos)
FINA			{(Actual amount of loans facilitated ≥							31 December 2016 (STCF,	Short-Term Credit Facility (STCF) average	487
			PHP 1B)							Stand-by credit,	Stand-by Credit average	399
			{(Target amount – Php 0.999B) ÷ 10%]}							CapEx)	Capital Expenditure (Capital Projects, Modular Generator Set, Working Capital)	1,657
											TOTAL	₽ 2,543



NEA | 7 of 10
Revalidated Performance Scorecard 2016 (Annex A)

		Compon	ent		Target	Submi	ssion	CGO-B Va	lidation	Supporting	Remarks	
		Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents		
	SM 9	Maintain High Collection Efficiency	Pass or Fail <u>Total repayments</u> Total amortizations due	4.00%	99%	100%	4.00%	100.99%	4.00%	Report on "Status of EC Loan Repayments" (as of 31 December 2016) Loan Profiles (per EC per Region)	NEA's collection efficiency to improve from 99.73% 100.99% in 2016. TYPE OF LOAN Total Amortization Due Total Payments % of Coll. Efficiency Collection efficiency exception because advances made included in the collection of the collecti	AMOUNT P 18,667 B 18,852 B 100.99% Deeded 100% by ECs were
			Sub-total	14.00%			14.00%		14.00%			
A .	SO 4	Continued Upgrading of	Organizational Infrastr	ucture and E								
INTERNAL	SM 10	Percentage of Sitio Electrification Projects Funded that are Fully Compliant with NEA Standards and Specifications	Actual over target	10.00%	75% of projects done as of end Sept. 2016	85.00%	10.00%	84.18%	10.00%	NEA Sitio Electrification Program (SEP) List as of 31 Dec. 2016 Certificates of Final Inspection and Acceptance of sampled ECs	Breakdown is as follows: Total sitios completed and energized from Oct 2015 to Sept 2016 (as reported in 2016) issued with Certificate of Final Inspection and Acceptance Total sitios completed and energized from Oct 2015 to Sept 2016 (as reported in 2016) Percentage of sitio electrification projects funded that are fully compliant with NEA standards and specifications	3,053 2.570 3,053 =84.18%



NEA | 8 of 10
Revalidated Performance Scorecard 2016 (Annex A)

	Component				Target	Submission		CGO-B Validation		Supporting	Remarks	
		Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Remains	
INTERNAL PROCESS	SM 11	Percentage of Sitios Completed and Energized within 150 Calendar Days from Release of Funds to ECs	Below 75% is 0. For ≥ 75%, 10% is proportionally distributed, i.e.: {(Actual percentage of sitios completed and energized within150 days from release of funds to ECs ≥ 75%) [(Target rate - 74%) ÷ 10%]}	10.00%	80%	81%	10.00%	57.14%	0	 NEA Sitio Electrification Program (SEP) List as of 31 Dec. 2016 Report entitled: "SEP Accomplished in 150 days as of 31 Dec. 2015" Report entitled: "Summary of Electric Cooperatives Affected Projects Report entitled: "SEP Accomplished in 150 days as of 31 Dec. 2015" as updated 	Revalidation showed the accomplished 57.14% of the Total validated sitios completed and energized Less: Projects with delayed release of funds² Total universe Projects completed within 150 days from release of fund Total universe Percentage of sitios completed and energized within 150 calendar days from release of funds to ECs (1,484 ÷ 2,597) Cases wherein funds were release completion of project. The target for this measure in The target percentage of 80 takes into account delays on cause, while the target per days, an increase of 30 days target, already considers the difficulty of reaching the unenergized sitios. For the projects initially excluded by to "force majeure" were added. With the revalidation, sitios been completed in prior reported only in 2016 have been excluded for pur computing the accomplishment. The exmade considering that the tafor previous years was calendar days.	2,708 111 2,597 1,484 2,597 =57.14% sed after is absolute. 0% already of whatever riod of 150 increasing remaining his reason, y NEA due ed back. Is that have years but we likewise rposes of validated clusion is arget period



NEA | 9 of 10
Revalidated Performance Scorecard 2016 (Annex A)

	Component				Target Submission			CGO-B Va	lidation	Supporting	Remarks			
	(Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents		, c.	luino	
The second secon	12	Average Number of Working Days to Release Regular Loans	Pass or fail	4.00%	10	8.52	4.00%	8.52	4.00%	Report on "Average Number of Working Days for Loan Facilitated Regular" (as of 31 December 2016)	Quarter 1st 2nd 3rd	No. of Transactions 33 46 72	No. Of Working Days 234.77 320.32 663.97	Ave. Working Days 7.11 6.96 9.22
NTERNAL PROCESS										Summary on Loan facilitated for Short Term Loan for CY 2016 Quarterly report on "Average Number of Working Days for Loan Facilitated Regular" for CY 2016	4 th Total	33 184	348 1,567	10.55 8.52
NTERN		Average Number of Working Days to Release Calamity Loans (Natural and Armed Conflict	Pass or fail	2.00%	6	5.38	2.00%	5.38	2.00%	 Report on "Average Number of Working Days for Loan Facilitated – Calamity" (as of 31 December 2016) Quarterly report on "Average Number of Working Days for Loan Facilitated – Calamity" for CY 2016 	Quarter 1st 2nd 3rd 4th Total	12 0 1 11 24	No. Of Working Days 62.39 0 2.33 64.50 129 es between	
		· · · · · · · · · · · · · · · · · · ·	Sub-total	26.00%			26.00%		16.00%					

NEA | 10 of 10 Revalidated Performance Scorecard 2016 (Annex A)

		Compone	ent		Target	Submis	sion	CGO-B Val	idation	Supporting	Remarks
		Objective/Measure	Formula	Weight	2016	Actual	Rating	Score	Rating	Documents	Nellains
	SO 5	Enhanced Human Resou	rces, Knowledge, Skill	s and Behav	ioral Competer	icies					
комтн	SM 14	Implementation of ISO 9001:2008	Pass or fail	5.00%	Surveillance Audit Passed	Surveillance Audit with Upgrade to 2015 Standard Passed	5.00%	Surveillance Audit with Upgrade to 2015 Standard Passed	5.00%	ISO 9001:2015 Certification issued by TUV Rheinland dated 21 December 2016	Validated with internal documents.
LEARNING AND GROWTH	SM 15	Average Percentage of Required Competencies Met	Pass or fail	3.00%	Submission of Board Approved Competency Model	Board approved Competency Model submitted	3.00%	Board approved Competency Model submitted	3.00%	NEA Competency Framework/ Model for Officers and Employees NEA Board Resolution No. 141 issued 22 December 2016	GCG officially received NEA's Board Approved Competency Framework/ Model on 28 December 2016.
	1		Sub-total	8.00%			8.00%		8.00%		
		TOTAL		100.00%			93.55%		<u>79.34%</u>		

